

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov.

**Schedule Title - FINANCIAL AND BUSINESS SOLUTIONS SCHEDULE
FSC Group, Part, and Section or Standard Industrial Group (as applicable)**

FSC Class(es)/Product code(s) and /or Service Codes (as applicable):

FSC Group 520

Contract number:

GS-23F-0179R

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period:

May 23, 2005 through May 22, 2010 with 3, 5 year options

Contractor's name, address, and phone number (include toll-free WATS number and FAX:

Analysis, Inc.
10500 Weymouth Street
Bethesda, Maryland 20814
301-530-5761
fax 301-530-2388

Contractor internet address/web site where schedule information can be found (as applicable). Contract administration source (if different from preceding entry):

emlee@erols.com

Business size:

Small, woman-owned

(ii) CUSTOMER INFORMATION:

The following information should be placed under this heading in consecutively numbered paragraphs in the sequence set forth below. If this information is placed in another part of the Federal Supply Schedule Price List, a table of contents must be shown on the cover page that refers to the exact location of the information.

1 a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

520-1 Program Financial Advisor Services

1 b. Identification of the lowest priced model number and lowest unit price for the model for each special item number awarded in the contract. This price is the

Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

NA

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

Financial Advisor:

Will have an advanced degree in finance, business administration, economics, law, or related disciplines with at least 10 years experience as a financial advisor providing services to private industry and/or the government. The financial advisor is responsible for strategic planning and delivering financial advisory assistance in developing and managing asset resolution programs, origination programs, investment banking, transaction management, marketing support, and transaction analysis.

Senior Financial Analyst (*Project Leader*):

Will hold an advance degree in economics, finance, business administration or related fields, and at least 7 years experience in complex economic and financial analysis projects. Responsibilities include client contact, problem solving, and maintenance of quality standards, and planning and managing complex tasks, including research, report preparation, and will lead subordinates. Responsible for presentations to clients, with appropriate supporting documentation and analyses, and for the management and development and analysis of data, financial models, projections, and budget formulation.

Financial Analyst (*Transaction Manager*):

Will hold at least an undergraduate degree in economics, finance, business administration or related field, with extensive experience with transactions, and extensive experience in economic and financial analysis projects. Responsibilities include the daily management of transactions, including client contact, problem solving, and maintenance of quality standards, and closings. Responsible for assisting in the development of financial models, projections and budgets, and will lead subordinates.

Industry Consultant:

In addition to an advanced degree in the subject matter required, will have in excess of 20 years experience with major organizations in the industry required, and will be available on an as-needed basis.

Senior Legal Advisor:

Will hold a professional degree in law and at least five years experience in working with the private industry and government agencies in real estate, finance, regulations, litigation, securities, and other required fields as required. Responsibilities include legal review and analysis, document preparation, legal

support services, opinion preparation, and review and analysis of legal issues with reference to financial advisory services.

Legal Advisor:

Will hold a professional degree in law and experience in working with the private industry and government agencies in real estate, finance, regulations, litigation, securities, and other required fields as required. Responsibilities include legal review and analysis, document preparation, legal support services, opinion preparation, and review and analysis of legal issues with reference to financial advisory services.

Analyst:

Will hold an undergraduate degree in economics, finance, business administration, or related field, and will have 3 years analytical experience in finance or economics. Responsibilities include research and the development of financial models, projections, and budgets.

Paralegal:

Will hold an undergraduate degree in liberal arts, with paralegal training and experience with a law firm, working under a lawyer, working in the areas of real estate, finance, closings, litigation, government, contracting, or other fields as required.

Computer Programmer:

Extensive training and experience in computer training and/or internet related services.

Technical Associate:

Extensive experience in computer aided graphic design or other specialty.

Administrative Assistant:

Excellent administrative/organizational skill. Good computer, internet, and oral and written presentation skills.

Awarded Pricing:

Basis Point Pricing

First \$100 million:	138-323 basis points
\$100 million to \$200 million:	46-93 basis points
Over \$200 million:	28-55 basis points

Hourly Pricing:

Labor Category	5/23/05- 5/22/06	5/23/06- 5/22/07	5/23/07- 5/22/08	5/23/08- 5/22/09	5/23/08- 5/22/09
Financial Advisor	185.38	190.94	196.67	202.57	208.65
Senior Financial Analyst	132.55	136.53	140.62	144.84	149.19
Financial Analyst	107.52	110.75	114.07	117.49	121.19
Industry Consultant	228.94	235.81	242.88	250.17	257.67
Senior Legal Advisor	198.36	204.31	210.44	216.75	223.26
Legal Advisor	145.52	149.89	154.38	159.01	163.78
Analyst	75.08	77.33	79.65	82.04	84.50
Paralegal	76.93	79.24	81.62	84.06	86.59
Computer Programmer	107.52	110.75	114.07	117.49	121.01
Technical Associate	48.20	49.65	51.14	52.67	54.25
Administrative Assistant	28.73	29.59	30.48	31.39	32.34

2. Maximum order:
\$1,000,000.00

3. Minimum order:
\$300.00

4. Geographic coverage (delivery area):
United States

5. Point(s) of production (city, county, and State or foreign county):
Bethesda, Maryland
Montgomery County

6. Discount from list prices or statement of net price.
NA

7. Quantity discounts:
NA

8. Prompt payment terms
NA

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold:
NA

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:

NA

10. Foreign items (list items by country of origin)

NA

1a. Time of delivery (Contractor insert number of days.)

NA

11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted on this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery.

NA

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery.

NA

11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery

NA

12. F.O.B. point(s).

NA

13a. Ordering address(es).

10500 Weymouth Street
Bethesda, Maryland 20814

13b. Ordering procedures: For supplies and services, the ordering procedures information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

4. Payment address(es).

10500 Weymouth Street
Bethesda, Maryland 20814

15. Warranty provision

NA

16. Export packaging charges, if applicable

NA

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).

NA

18. Terms and conditions of rental, maintenance, and repair (if applicable):
NA

19. Terms and conditions of installation (if applicable):
NA

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):
NA

21. List of service and distribution points (if applicable):
NA

22. List of participating dealers (if applicable):
NA

23. Preventative maintenance (if applicable):
NA

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):
NA

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full detail can be found (e.g. contractor's website or other location.) The standards can be found at: www.Section508.gov/.
NA

25. Data Universal Number System (DUNS) number:
159650469

26. Notification regarding registration in Central Contractor Registration (CCR) database:
August 18, 2004